

Food Service Management Company RFP Scoring Criteria

	Weighting Factor	Sodexo		Whitson's	
		Points	Total Score	Points	Total Score
Evaluator #1-Peter E. Genovese					
1 Total Cost	20.00%	5	1.00	4	0.80
2 Guaranteed Return	15.00%	5	0.75	4	0.60
3 Food Quality / Specifications	15.00%	4	0.60	5	0.75
4 FSMC Staffing	15.00%	5	0.75	4	0.60
5 Corporate Capability and Experience	15.00%	5	0.75	3	0.45
6 Promotion of Food Service Program	5.00%	4	0.20	5	0.25
7 Accounting and Reporting Systems	5.00%	5	0.25	4	0.20
8 Proposed Meal Count & Financial Targets	5.00%	5	0.25	4	0.20
9 Employee Training	5.00%	4	0.20	5	0.25
	100.00%	42	4.75	38	4.10

	Weighting Factor	Sodexo		Whitson's	
		Points	Total Score	Points	Total Score
Evaluator #2-Susan Zambrano					
1 Total Cost	20.00%	5	1.00	4	0.80
2 Guaranteed Return	15.00%	5	0.75	4	0.60
3 Food Quality / Specifications	15.00%	3	0.45	5	0.75
4 FSMC Staffing	15.00%	5	0.75	4	0.60
5 Corporate Capability and Experience	15.00%	5	0.75	4	0.60
6 Promotion of Food Service Program	5.00%	5	0.25	4	0.20
7 Accounting and Reporting Systems	5.00%	5	0.25	4	0.20
8 Proposed Meal Count & Financial Targets	5.00%	5	0.25	4	0.20
9 Employee Training	5.00%	4	0.20	5	0.25
	100.00%	42	4.65	38	4.20

	Weighting Factor	Sodexo		Whitson's	
		Points	Total Score	Points	Total Score
Evaluator #3-Rina Munson					
1 Total Cost	20.00%	5	1.00	4	0.80
2 Guaranteed Return	15.00%	5	0.75	4	0.60
3 Food Quality / Specifications	15.00%	4	0.60	5	0.75
4 FSMC Staffing	15.00%	5	0.75	4	0.60
5 Corporate Capability and Experience	15.00%	5	0.75	3	0.45
6 Promotion of Food Service Program	5.00%	5	0.25	4	0.20
7 Accounting and Reporting Systems	5.00%	5	0.25	4	0.20
8 Proposed Meal Count & Financial Targets	5.00%	5	0.25	4	0.20
9 Employee Training	5.00%	4	0.20	5	0.25
	100.00%	43	4.80	37	4.05

Total Score	
Sodexo	Whitson's

Evaluator #1-Peter E. Genovese	4.75	4.10
Evaluator #2-Susan Zambrano	4.65	4.20
Evaluator #3-Rina Munson	4.80	4.05
Total Points per Proposal	14.20	12.35
Weighted Score (Total/3)	4.73	4.12